

EFEKTNO PREGOVARANJE SA FINANSIJSKIM INSTITUCIJAMA

PETAK,
30. JUN 2017. GODINE

SIGURNO STE NEKAD UZELI
KREDIT KOD BANKE.



MasterCard

ZALOŽILI VRIJEDNE NEKRETNINE...



...POTPISALI UGOVORE I PRATEĆA

DOKUMENTA.

CONTRACT

TERMS & CONDITIONS

1. Parties. These terms represent the contract entered into between the A
Owner and the vendor hereinafter called the Contractor

2. Payments and Compensation

2.1. Labor and Equipment. Subject to additions and deduc
orders, the contractor to furnish all labor, equipment, mater
construction of the work.

2.2. Allowances. Contracts based on a not-to-exceed r
prices or allowances.

2.3. Change Orders. Changes in the work to b
Contractor prior to proceeding with the work. f
form.

3. Invoices and Payment

3.1. Payment Upon Invoice. Payments
of the Contractor's invoice. Amount
shall bear interest at the rate of s

3.2. Failure to Pay. The
fails to make payments

4. Time of Comple

The work to be
contracted date

5. Contractor's Respon

The Contractor shall ar
by the Owner. Costs
Contractor shall cor

6. Owner's Res

6.1 The Owner sho
existing conditions of
contingencies that meets the p

6.2 The Owner attests that all provisions
project and the solicitation of a minimum of

IN WITT
authoriz

IN WITNESS WHEREOF the parties have caused this agreement to be execute
authorized representatives, as follows:

SIGNATURE

NAME

TITLE OF REPRESENTATIVE

DATE OF SIGNATURE

SIGNATURE

NAME

TITLE OF REPRESENTATIVE

DATE OF SIGNATURE

NEKI OD VAS SU VRATILI

KREDITE...



NA ŽALOST, DRUGI NISU BILI TE SREĆE...





ŽELITE DA PREGOVARATE SA FINANSIJSKOM
INSTITUCIJOM O NOVIM
USLOVIMA?

NE ZNATE ODAKLE DA POČNETE?



OPUSTITE SE :)



OSMISLILI SMO PROGRAM

KOJI VAM NEDOSTAJE!



EFEKTNO PREGOVARANJE SA FINANSIJSKIM INSTITUCIJAMA.





GRUPU ČINE 5 POLAZNIKA.

PROGRAM TRAJE 1 DAN,
INTENZIVNIH 8 SATI :)



TEME KOJE OBRADUJEMO



FUNKCIONISANJE FINANSIJSKIH INSTITUCIJA

OBRACUN KAMATE I PROVIZIJE

ZAKONSKA REGULATIVA I PRAVNI ASPEKTI ARANŽMANA

PRIPREMA ZAHTJEVA SA PRECIZNOM STRUKTUROM

ODREĐIVANJE LIMITA FINANSIRANJA

REFINANSIRANJE ILI RESTRUKTURIRANJE

TEHNIKE VOĐENJA PREGOVORA

DEFINISANJE PREGOVARAČKE POZICIJE

VREMENSKI OKVIR RJEŠAVANJA OTVORENIH PITANJA



KOME JE PROGRAM NAMIJENJEN?



SVIM LJUDIMA I KOMPANIJAMA KOJE IMAJU
ARANŽMANE SA FINANSIJSKIM INSTITUCIJAMA.



NUDIMO SJAJNU RADNU ATMOSFERU...

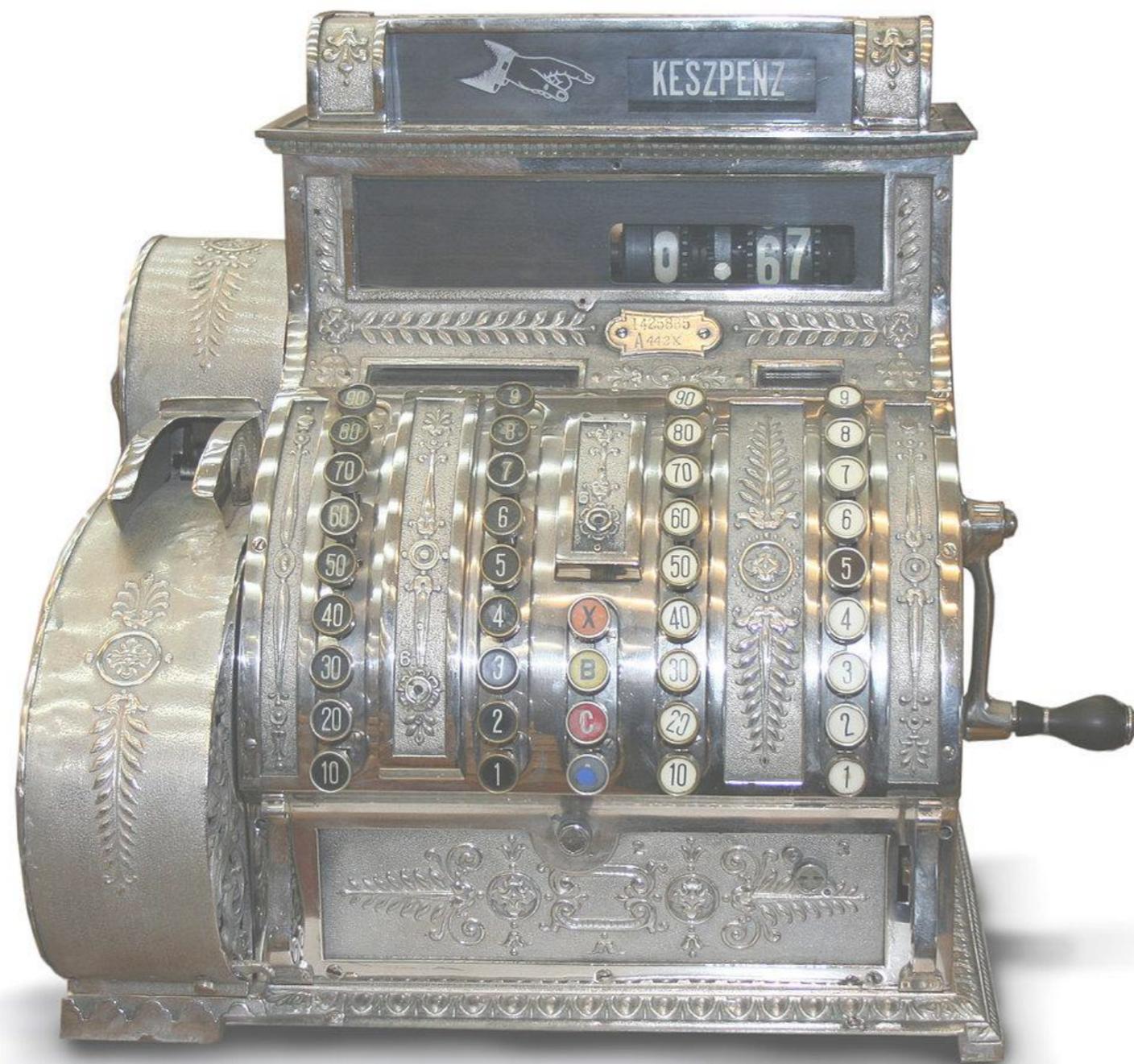


... KAFU, KOLAČE I RUČAK :)



VJERUJTE, NAUČIĆETE KAKO DA
PREGOVARATE SA FINANSIJSKIM
INSTITUCIJAMA.





30. JUN 2017. GODINE

199 EURA*

*BEZ PDV-A

PREDAVAČ
MILOŠ VUKOVIĆ





BROJEVI ZAISTA DOLAZE NA
KRAJU PRIČE...

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